

October 12, 2020

Mr. Terry Suggs  
Putnam County Board of County Commissioners  
2509 Crill Ave  
Palatka, FL 32178

Dear Mr. Suggs:

I have enclosed the second quarter 2020 Putnam County Economic Development Activity Report.

If you have questions regarding this report, please contact me.

Sincerely,

*BA Bergen*

Brian A. Bergen  
Vice President of Economic Development  
Putnam County Chamber of Commerce

# **Putnam County Economic Development Activity Report**

***July 2020-September 2020***

Pursuant to the provisions of the Economic Development Agreement made and entered into between the Putnam County Board of County Commissioners and the Putnam County Chamber of Commerce.

## ***1. New & Existing Business Development:***

- Hosted 3 on-site prospect visits.
- Responded to 6 requests for information from firms considering Putnam County.
- Worked with local businesses on PPP and Pandemic Economic Response.
- Continued to provide technical assistance to businesses; these included manufacturers, consultants, retail, and commercial businesses, mostly concerning Pandemic Concerns. Worked with clients to complete CARES Act applications.
- Continue retention visits and meetings to local business remotely.
- Currently working with 6 active clients.

## ***2. Related Agencies:***

- Maintained working relationships with Enterprise Florida, the Department of Economic Opportunity, JAXUSA Partnership, various utilities, North Florida Economic Development Partnership, the Florida Economic Development Council, and other economic development agencies in assisting with regional COVID-19 responses. NOTE: All meetings are internet based.
- Attended JAXUSA quarterly meeting and monthly meeting remotely.
- Working with Congressman Yoho's office on 2 economic development projects.
- Met with FPL regarding economic development support (remotely).
- Working with EFI on current project for alternative funding.

## ***3. Other Activities:***

- Continued to work with owner of 7220 PRC Way on a new marketing strategy for their property.
- Many calls regarding COVID-19 stimulus mostly from small businesses.
- Worked with workforce development partners regarding unemployment and potential retraining needs.
- Engaged with FP&L on two target marketing campaigns.
- Worked with County and Regional Council on Grant for the Port.
- Working with Regional Council on grant opportunity for Phase 1 and 2 testing for economic development related properties.
- Working with consultant to develop opportunity zone prospectus and web page.
- Began monthly meetings with County Executive Director of Planning & Development Services.