April 15, 2020

Mr. Terry Suggs Putnam County Board of County Commissioners 2509 Crill Avenue, Suite 200 Palatka, FL 32177

Dear Mr. Suggs:

I have enclosed the first quarter 2020 Putnam County Economic Development Activity Report.

If you have questions regarding this report, please contact me.

Sincerely,

BABergen

Brian A. Bergen Vice President of Economic Development Putnam County Chamber of Commerce

Putnam County Economic Development Activity Report

January 2020-March 2020

Pursuant to the provisions of the Economic Development Agreement made and entered into between the Putnam County Board of County Commissioners and the Putnam County Chamber of Commerce.

- 1. New & Existing Business Development:
- Coordinated prospect visits and served as their liaison with governmental entities and agencies as appropriate. Hosted 3 on-site prospect visits.
- Responded to 5 requests for information from firms considering Putnam County.
- Worked with local businesses on various concerns.
- Continued efforts to support and encourage public/private partnerships to further strengthen local economic development efforts.
- Continued to provide technical assistance to local businesses; these included manufacturers, consultants, retail, and commercial businesses.
- Continued retention visits and meetings with local businesses.
- 2. Related Agencies:
- Maintained working relationships with Enterprise Florida, the Department of Economic Opportunity, JAXUSA Partnership, various utilities, North Florida Economic Development Partnership, the Florida Economic Development Council, and other economic development agencies that could potentially generate prospective businesses or industrial locations within Putnam County.
- Attended JAXUSA quarterly meeting and monthly meetings.
- In contact with Congressman Yoho's staff on economic development updates.
- Attended FPL virtual incubator event.

3. Other Activities:

- Continued meetings with various building owners to market their properties and Putnam County.
- Met with and toured barge port with Regional Council staff.
- Met with workforce development partners to discuss current needs and programs.
- Conducted Small Business Seminar on GIG Economy for local business.
- Met with Regional Council staff to discuss revising county master plan.